

A=Active
P=Pending
S=Sold
E=Expired
DOM=Days on Market

St. Louis County Market Watch

January 11th, 2008

Complements of:
St.Louis Home For Sale Team
Doug Aegerter 314-640-1778
Art Wagner 314-503-0335

| | A | P | P Ratio | S | E | Ave LP \$ | Ave SP \$ | Ave. % | DOM | INV #MO' | Average % SP/LP | | | | | Ave LP \$ | Ave SP \$ | S | DOM | | | | | |
|-----------------|-------------|-----|---------|------|------|-------------|-------------|--------|-----|----------|-------------------|-------|-------|--------|------|----------------|-------------|------|-------|--|-------------------------------|--|--|--|
| | Last 6 Mo's | | | | | | | | | | 7/14/07- 01/11/08 | | | | | DAYS ON MARKET | | | | | Same 6 month Period last Year | | | |
| | | | | | | | | | | | 0-30 | 31-60 | 61-90 | 91-120 | 120+ | | | | | | | | | |
| 100,000-124,999 | 558 | 66 | 11.8% | 515 | 579 | \$114,681 | \$113,044 | 98.6 | 100 | 8.5 | 97.4 | 96.5 | 96.8 | 95.5 | 96.1 | \$115,112 | \$112,563 | 714 | 65 | | | | | |
| 125,000-149,999 | 563 | 69 | 12.3% | 503 | 585 | \$139,018 | \$136,873 | 98.5 | 101 | 8.2 | 97.8 | 97.5 | 96.7 | 97.4 | 97.0 | \$140,009 | \$137,051 | 680 | 66 | | | | | |
| 150,000-174,999 | 421 | 56 | 13.3% | 523 | 486 | \$164,540 | \$161,867 | 98.4 | 97 | 7.5 | 97.7 | 96.8 | 96.4 | 96.1 | 96.4 | \$165,237 | \$161,637 | 645 | 64 | | | | | |
| 175,000-199,999 | 398 | 50 | 12.6% | 461 | 445 | \$189,630 | \$186,120 | 98.1 | 97 | 8.0 | 98.1 | 96.8 | 96.7 | 95.3 | 96.0 | \$191,065 | \$186,317 | 502 | 59 | | | | | |
| 200,000-249,999 | 518 | 55 | 10.6% | 531 | 560 | \$228,994 | \$223,411 | 97.6 | 106 | 9.4 | 97.2 | 96.3 | 95.6 | 95.7 | 95.3 | \$231,317 | \$223,652 | 691 | 66 | | | | | |
| 250,000-299,999 | 407 | 48 | 11.8% | 401 | 501 | \$278,772 | \$272,468 | 97.7 | 113 | 8.5 | 97.4 | 96.4 | 95.6 | 96.6 | 95.5 | \$281,001 | \$272,253 | 430 | 65 | | | | | |
| 300,000-349,999 | 260 | 27 | 10.4% | 263 | 256 | \$331,742 | \$322,303 | 97.2 | 111 | 9.6 | 97.9 | 91.8 | 95.5 | 95.7 | 95.0 | \$333,390 | \$321,621 | 273 | 72 | | | | | |
| 350,000-399,999 | 259 | 19 | 7.3% | 235 | 216 | \$381,232 | \$372,906 | 97.8 | 128 | 13.6 | 97.5 | 95.9 | 95.3 | 96.0 | 94.7 | \$385,787 | \$371,904 | 226 | 74 | | | | | |
| 400,000-449,999 | 156 | 17 | 10.9% | 136 | 145 | \$432,653 | \$422,596 | 97.7 | 139 | 9.2 | 97.8 | 96.9 | 95.6 | 95.8 | 92.7 | \$438,947 | \$421,919 | 158 | 75 | | | | | |
| 450,000-499,999 | 146 | 15 | 10.3% | 102 | 156 | \$482,231 | \$468,992 | 97.3 | 131 | 9.7 | 98.5 | 95.9 | 94.9 | 94.8 | 94.6 | \$485,634 | \$468,890 | 112 | 82 | | | | | |
| 500,000-549,999 | 93 | 10 | 10.8% | 76 | 82 | \$533,741 | \$523,184 | 98.0 | 112 | 9.3 | 98.7 | 96.4 | 94.4 | 93.3 | 95.4 | \$541,373 | \$525,126 | 84 | 75 | | | | | |
| 550,000-599,999 | 104 | 8 | 7.7% | 77 | 115 | \$584,448 | \$574,707 | 98.3 | 134 | 13.0 | 97.5 | 96.3 | 96.4 | 96.1 | 96.1 | \$594,094 | \$574,117 | 83 | 73 | | | | | |
| 600,000-649,999 | 80 | 6 | 7.5% | 53 | 62 | \$634,567 | \$621,027 | 97.9 | 153 | 13.3 | 97.2 | 96.3 | 95.3 | 96.0 | 94.0 | \$642,686 | \$623,427 | 73 | 80 | | | | | |
| 650,000-699,999 | 67 | 15 | 22.4% | 43 | 90 | \$682,549 | \$673,348 | 98.7 | 161 | 4.5 | 98.3 | 95.7 | 95.2 | 94.8 | 95.8 | \$696,552 | \$670,715 | 48 | 74 | | | | | |
| 700,000-749,999 | 52 | 7 | 13.5% | 39 | 56 | \$736,888 | \$721,805 | 98.0 | 153 | 7.4 | 97.4 | 96.1 | 95.6 | 90.6 | 96.7 | \$751,470 | \$722,911 | 135 | 86 | | | | | |
| 750,000-799,999 | 69 | 5 | 7.2% | 29 | 60 | \$783,890 | \$770,956 | 98.4 | 164 | 13.8 | 99.6 | 97.2 | 98.7 | 97.3 | 94.6 | \$828,623 | \$769,998 | 37 | 80 | | | | | |
| 800+ | 395 | 33 | 8.4% | 146 | 318 | \$1,391,230 | \$1,605,586 | 115.4 | 184 | 12.0 | 221.4 | 92.9 | 94.5 | 93.3 | 97.0 | \$1,331,418 | \$1,268,152 | 185 | 89 | | | | | |
| Totals/ Ave. | 4546 | 506 | 11.13% | 4133 | 4712 | \$475,930 | \$480,658 | 101.0 | 128 | 9.7 | 105.1 | 96.0 | 95.8 | 95.3 | 95.5 | \$479,630 | \$460,721 | 5076 | 73.24 | | | | | |
| Last Wk. | 4422 | 496 | 11.22% | 4301 | 4774 | \$475,949 | \$479,855 | 100.8 | 129 | 9.4 | 103.8 | 96.0 | 95.9 | 95.5 | 95.4 | \$479,309 | \$460,682 | 5127 | 72.65 | | | | | |
| 4 Wks Prior | 5120 | 625 | 12.21% | 4832 | 4281 | \$476,471 | \$464,933 | 97.6 | 119 | 8.6 | 98.0 | 96.2 | 96.2 | 95.7 | 95.6 | \$475,663 | \$458,481 | 5654 | 68.24 | | | | | |

Information obtained from MARIS is deemed reliable but not guaranteed

Keller Williams Realty Southwest 314-966-4700