

A=Active
P=Pending
S=Sold
E=Expired
DOM=Days on Market

St. Louis County Market Watch

December 15th, 2007

Complements of:
St.Louis Home For Sale Team
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| | A | P | P Ratio | S | E | Ave LP \$ | Ave SP \$ | Ave. % | DOM | INV #MO' | Average % SP/LP | | | | | Ave LP \$ | Ave SP \$ | S | DOM | |
|-----------------|-------------|-----|---------|------|------|-------------------|-------------|--------|-----|----------|-----------------|-------|-------|--------|------|-------------------------------|-------------|------|-------|--|
| | Last 6 Mo's | | | | | 6/16/07- 12/15/07 | | | | | DAYS ON MARKET | | | | | Same 6 month Period last Year | | | | |
| | | | | | | | | | | | 0-30 | 31-60 | 61-90 | 91-120 | 120+ | | | | | |
| 100,000-124,999 | 621 | 69 | 11.1% | 559 | 531 | \$114,948 | \$113,333 | 98.6 | 97 | 9.0 | 97.8 | 96.5 | 96.8 | 95.7 | 96.6 | \$114,808 | \$112,554 | 763 | 62 | |
| 125,000-149,999 | 615 | 83 | 13.5% | 562 | 549 | \$139,236 | \$137,039 | 98.4 | 97 | 7.4 | 98.1 | 97.4 | 96.8 | 97.3 | 97.1 | \$139,816 | \$137,062 | 738 | 63 | |
| 150,000-174,999 | 448 | 76 | 17.0% | 583 | 421 | \$164,445 | \$161,721 | 98.3 | 93 | 5.9 | 98.0 | 96.9 | 96.7 | 96.4 | 96.4 | \$165,199 | \$161,805 | 727 | 62 | |
| 175,000-199,999 | 444 | 61 | 13.7% | 527 | 407 | \$189,707 | \$186,319 | 98.2 | 93 | 7.3 | 98.1 | 96.9 | 96.9 | 95.7 | 95.8 | \$191,056 | \$186,507 | 563 | 58 | |
| 200,000-249,999 | 574 | 72 | 12.5% | 607 | 503 | \$229,084 | \$224,287 | 97.9 | 101 | 8.0 | 97.3 | 96.7 | 95.9 | 96.1 | 95.5 | \$231,248 | \$224,022 | 771 | 63 | |
| 250,000-299,999 | 453 | 49 | 10.8% | 472 | 474 | \$278,833 | \$272,365 | 97.7 | 107 | 9.2 | 97.9 | 96.5 | 95.4 | 96.5 | 95.7 | \$281,064 | \$272,611 | 493 | 65 | |
| 300,000-349,999 | 274 | 37 | 13.5% | 301 | 242 | \$331,374 | \$322,556 | 97.3 | 107 | 7.4 | 98.0 | 92.0 | 95.4 | 96.2 | 95.4 | \$333,238 | \$322,065 | 330 | 67 | |
| 350,000-399,999 | 274 | 30 | 10.9% | 275 | 225 | \$380,224 | \$372,002 | 97.8 | 119 | 9.1 | 97.5 | 96.4 | 95.2 | 96.1 | 95.3 | \$386,023 | \$372,845 | 269 | 64 | |
| 400,000-449,999 | 185 | 19 | 10.3% | 159 | 133 | \$432,442 | \$422,385 | 97.7 | 128 | 9.7 | 98.0 | 96.6 | 95.5 | 96.2 | 93.9 | \$437,628 | \$421,291 | 183 | 72 | |
| 450,000-499,999 | 160 | 18 | 11.3% | 123 | 144 | \$482,034 | \$469,572 | 97.4 | 121 | 8.9 | 98.0 | 96.7 | 95.7 | 94.2 | 94.6 | \$485,343 | \$469,858 | 123 | 81 | |
| 500,000-549,999 | 100 | 12 | 12.0% | 94 | 76 | \$533,624 | \$523,310 | 98.1 | 105 | 8.3 | 98.3 | 96.5 | 96.9 | 93.8 | 94.8 | \$543,419 | \$525,632 | 99 | 62 | |
| 550,000-599,999 | 111 | 15 | 13.5% | 93 | 99 | \$584,770 | \$573,089 | 98.0 | 131 | 7.4 | 98.0 | 96.7 | 96.8 | 96.0 | 95.4 | \$592,071 | \$573,337 | 97 | 66 | |
| 600,000-649,999 | 81 | 7 | 8.6% | 57 | 57 | \$633,444 | \$620,911 | 98.0 | 152 | 11.6 | 97.5 | 96.4 | 96.8 | 96.5 | 94.1 | \$643,229 | \$623,552 | 89 | 76 | |
| 650,000-699,999 | 70 | 18 | 25.7% | 44 | 72 | \$683,977 | \$674,175 | 98.6 | 152 | 3.9 | 98.1 | 96.2 | 95.4 | 96.7 | 96.0 | \$694,323 | \$671,624 | 60 | 62 | |
| 700,000-749,999 | 56 | 10 | 17.9% | 41 | 47 | \$736,439 | \$721,193 | 97.9 | 146 | 5.6 | 97.8 | 96.6 | 96.5 | 93.8 | 96.8 | \$747,298 | \$721,017 | 43 | 90 | |
| 750,000-799,999 | 67 | 5 | 7.5% | 39 | 42 | \$783,592 | \$771,796 | 98.5 | 156 | 13.4 | 99.6 | 97.6 | 98.5 | 96.8 | 96.6 | \$823,207 | \$770,134 | 44 | 86 | |
| 800+ | 418 | 37 | 8.9% | 173 | 265 | \$1,401,392 | \$1,332,650 | 95.1 | 170 | 11.3 | 97.8 | 93.4 | 94.5 | 92.3 | 94.9 | \$1,307,240 | \$1,246,897 | 203 | 90 | |
| Totals/ Ave. | 4951 | 618 | 12.48% | 4709 | 4287 | \$476,445 | \$464,630 | 97.5 | 122 | 8.4 | 98.0 | 96.2 | 96.2 | 95.7 | 95.6 | \$477,424 | \$459,577 | 5595 | 69.94 | |
| Last Wk. | 5120 | 625 | 12.21% | 4832 | 4281 | \$476,471 | \$464,933 | 97.6 | 119 | 8.6 | 98.0 | 96.2 | 96.2 | 95.7 | 95.6 | \$475,663 | \$458,481 | 5654 | 68.24 | |
| 4 Wks Prior | 5651 | 671 | 11.87% | 5180 | 4107 | \$476,353 | \$465,298 | 97.7 | 113 | 9.3 | 98.0 | 96.5 | 96.3 | 95.8 | 95.6 | \$475,005 | \$458,552 | 6020 | 65.06 | |

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