

A=Active

P=Pending

S=Sold

E=Expired

DOM=Days on Market

St. Charles County Market Watch

September 8, 2007

Complements of:

St.Louis Home For Sale Team

Doug Aegerter 314-640-1778

Art Wagner 314-503-0335

	A	P	P Ratio	S	E	Ave LP \$	Ave SP \$	Ave. % SP/LP	DOM	INV #MO's	Average % SP/LP					Ave LP \$	Ave SP \$	S	DOM
Last 6 Mo's						3/10/07-9/08/07					DAYS ON MARKET					Same period last year			
											0-30	31-60	61-90	91-120	120+				
100,000-124,999	29	7	24.1%	79	20	\$118,820	\$115,624	97.3	77	4.1	98.7	93.4	95.0	98.3	95.4	\$121,959	\$116,156	96	43
125,000-149,999	180	44	24.4%	312	114	\$141,177	\$139,201	98.6	73	4.1	98.9	98.2	97.0	98.8	96.8	\$141,379	\$138,832	334	47
150,000-174,999	328	53	16.2%	450	180	\$164,697	\$162,418	98.6	71	98.6	98.5	98.2	97.8	97.8	97.3	\$165,077	\$162,877	568	55
175,000-199,999	371	60	16.2%	442	213	\$188,862	\$186,302	98.6	86	6.2	98.6	98.3	98.1	97.1	97.2	\$189,155	\$186,453	408	57
200,000-249,999	618	61	9.9%	581	386	\$227,802	\$224,144	98.4	107	10.1	98.4	97.6	97.7	98.0	97.8	\$227,636	\$222,973	682	66
250,000-299,999	523	49	9.4%	311	314	\$227,010	\$272,187	119.9	128	10.7	98.4	97.4	96.9	97.2	96.6	\$277,854	\$272,325	381	80
300,000-349,999	297	22	7.4%	156	164	\$327,672	\$322,910	98.5	134	13.5	97.4	95.9	96.7	96.5	96.3	\$330,997	\$322,105	178	92
350,000-399,999	226	23	10.2%	84	112	\$378,982	\$375,186	99.0	135	9.8	97.7	97.2	96.5	97.7	96.3	\$384,278	\$373,450	84	96
400,000-449,999	111	5	4.5%	53	34	\$429,774	\$420,334	97.8	143	22.2	98.0	97.1	95.1	96.0	94.7	\$432,520	\$420,524	62	91
450,000-499,999	114	11	9.6%	44	56	\$477,874	\$470,667	98.5	136	10.4	98.1	96.3	98.2	96.8	95.7	\$490,459	\$478,345	31	90
500,000-549,999	60	4	6.7%	21	12	\$532,251	\$523,144	98.3	135	15.0	99.4	95.2	92.6	96.7	94.3	\$530,055	\$516,909	11	94
550,000-599,999	47	2	4.3%	8	19	\$585,792	\$571,125	97.5	187	23.5	0.0	93.6	96.0	93.0	96.2	\$602,873	\$576,764	11	101
600,000-649,999	19	2	10.5%	13	7	\$642,052	\$631,500	98.4	135	9.5	96.4	94.0	97.8	92.8	95.3	\$653,700	\$626,000	4	18
650,000-699,999	24	2	8.3%	9	14	\$681,896	\$674,544	98.9	172	12.0	91.1	92.1	99.6	94.3	98.3	\$688,476	\$685,983	6	144
700,000-749,999	20	3	15.0%	7	3	\$730,847	\$718,602	98.3	144	6.7	100.0	102.7	97.6	93.3	97.6	\$743,740	\$720,300	5	35
750,000-799,999	18	1	5.6%	4	5	\$788,405	\$760,125	96.4	173	18.0	87.3	0.0	0.0	94.3	98.1	\$791,373	\$772,013	5	120
800+	52	1	1.9%	10	20	\$1,121,386	\$1,115,884	99.5	150	52.0	117.6	95.3	0.0	92.9	97.1	\$1,049,740	\$997,485	9	98
Totals/ Ave.	3037	350	11.5%	2584	1673	\$456,782	\$451,994	99.0%	129	19.2	98.4	96.4	96.8	96.0	96.5	\$460,075	\$446,441	2875	78
Last Week	3053	375	12.3%	2602	1596	\$459,979	\$451,955	98.3%	127	19.3	98.4	96.4	97.1	96	96.5	\$458,982	\$445,397	2,899	79

Information obtained from MARIS is deemed reliable but not guaranteed

Keller Williams Realty Southwest 314-966-4700

Check formula at M 27 each time you are done.
 Check formula at N 27 each time you are done

	A	P	P Ratio	S	E	Ave LP \$	Ave SP \$	Ave. % SP/LP	DOM	INV #MO's	Average % SP/LP					Ave LP \$	Ave SP \$	S	DOM	
	Last 6 Mo's					3/10/07-9/08/07					DAYS ON MARKET					Same period last year				
											0-30	31-60	61-90	91-120	120+					
8.11.07	3108	430	13.8%	2521	1490	\$459,504	\$449,961	97.9%	123	15.7	91.5	96.4	85	96.1	96.5	\$463,814	\$447,794	3,077	79	
8.18.07	3100	432	13.9%	2554	1521	\$459,835	\$458,237	99.7%	124	17.4	93.2	103	78.8	96	96.4	\$460,688	\$445,331	2,845	85	
8.25.07	3107	422	13.6%	2554	1548	\$459,338	\$451,838	98.4%	125	20.7	98.3	96.4	97.1	96	96.4	\$460,047	\$445,953	2,861	82	
9.01.07	3053	375	12.3%	2602	1596	\$459,979	\$451,955	98.3%	127	19.3	98.4	96.4	97.1	96	96.5	\$458,982	\$445,397	2,899	79	